

SUBJECT:- "SUPPLYING AND INSTALLATION OF OUTDOOR FITNESS EQUIPMENTS AT VARIOUS LOCATION IN NDMC AREA".

REPLIES TO THE QUERIES DISCUSSED IN PRE-BID MEETING HELD ON 09.03.2016.

S. No.	Queries to RFP Clause	Suggestions / Clarification	Reply
Queries from M/s Koochie Play Systems Pvt. Ltd. (Reference letter no. RNI/2015-16/NDMC/Outdoor Gym dated 07.03.2016).			
1	As per Clause 2.5.1 (A) Safety standard & quality certification -Outdoor Fitness Equipment shall be as per DIN/ASTM/European standard/BIS etc.	Please remove etc. because it leads too many complications. The certificates which you mentioned is highest safety & quality standard certificates. Please be specific which other certificate you required. We suggest that the terms etc be removed	Suggestion is accepted. The clause 2.5.1 (A) is amended as under:- Outdoor Fitness Equipment shall be as per DIN/ASTM/European standard/BIS.
2.	As per clause 2.5.1 (A) Third party Certification by reputed Agency such as IPEMA, TUV, CPSC, QCI etc. for independent testing and certification	Please remove etc. in this also because these are the only reputed NOTIFIED agencies worldwide. Other than this any company can buy/purchase certificates for few thousand rupees from non notified agencies for safety which is of no use. The entire reason for asking for a certificate is nullified. So if you want certificate from reputed agencies than please remove etc. and clearly specify that certificates from NOTIFIED	Suggestion is accepted. The clause 2.5.1 (A) is amended as under:- Third party Certification by reputed Agency such as IPEMA, TUV, CPSC, QCI for independent testing and certification.

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3.	As per clause 2.5.2 only those bidders who have secured Technical score of 70 marks or above out of 100 marks (as mentioned in the sub clause 2.5.1) shall be considered for further evaluation including evaluation of their Financial Bid.	bodies only will be acceptable. If any bidder has secured a score of 70 marks without DIN & Safety certified from TUV etc it is unfair to consider such a bidder for further evaluation because these certification are very important for safety & quality of the product. So please give more marks and rankings for these certificates.	As per clause 2.2.4 the eligibility criteria and technical capability is defined. Therefore, no change is allowed.
4.	(General Specifications for Outdoor Fitness Equipments (schedule-B): - Seat and plastics. LLDPE/ metal with any protection/composite material with any protection infiltration of anti-ultraviolet, anti-static de-colorization element passing, strength, smooth surface, security assurance, weather resistance etc.	Please remove metal seats because as we all know that Delhi summer temp goes till 40-41 degree & same way in winters. Metal seats became very hot in summers & cold in winters & metal seats have sharp edges etc.	No change is allowed. However, after detailed deliberation with the other representatives the following is modified:- LLDPE/ HDPE /metal with any protection/composite material with any protection infiltration of anti-ultraviolet, anti-static de-colorization element passing, strength, smooth surface, security assurance, weather resistance etc.

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5.	Format for financial proposal (Annexure-6) the provision for swing (double) exists in the RFP at s. no. 13.	Please mention details specifications of swing & it comes in play equipments so please mention safety certificate for the swing also.	The suggestion is accepted to the limit that swing comes in Playing equipment, so the relevant specification for playing equipment will be followed.
6.	Query regarding storage of equipment at parks	Please let us know who will provide us storage space as these parks in different locations and sending them locally also become a huge cost.	Bidder shall be allowed for storage of material as per the availability of space for a limited period during execution only. But all expenses towards watch and ward shall be borne by the bidder.
Arihant Industrial Corporation Limited (Reference letter no. dated 08.03.2016).			
7	As per Clause 2.2.4 (i) (a) Bidders or Consortium must be a registered Indian company.	It's given that bidder must be registered as Indian company, it should be changed as Indian Manufacturing Company, so that we can support & promote make in India concept.	No change is allowed.
8	As per Clause 2.2.4 (i) (a) An undertaking for registration with VAT department in Delhi and having office in Delhi required before	An undertaking for registration with VAT department in Delhi is asked which is not feasible as if a company	No change is allowed.



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	signing of the agreement.	is Indian. And it has office in Delhi it can serve you easily, so please have a look into it again.	
9	As per Clause 2.2.4 (i) (b) Outdoor Fitness Equipment shall be as per DIN / ASTM / European Standard / BIS, etc. and shall be manufactured by ISO: 9001 / ISO: 14001 certified company.	The Asked standards are not Indian and does not suits Indian weather and conditions and BIS has no standard for outdoor fitness equipment's. Also complete equipment is not being certified by any company in India so kindly allow component level certification or these requirements should be removed.	The suggestion is not accepted. However, the amendment in accordance with the Sr. no. 1 is made as under:- Outdoor Fitness Equipment shall be as per DIN / ASTM / European Standard / BIS, and shall be manufactured by ISO: 9001 / ISO: 14001 certified company.
10	As per clause 2.5.1 (a) Outdoor Fitness Equipment shall be as per DIN / ASTM / European Standard / BIS, etc (10 marks) Third Party Certification by reputed Agency such as IPEMA, TUV, CPSC, QCI etc. for independent testing and certification (10 marks)	It's really difficult to get TUV/ASTM/CE certification for the equipment's for and Indian company who manufactures in India as all of these certification are done by foreign companies.	Already replied at Sr. no. 1 above.
11	As per clause 2.5.1 (a) Outdoor Fitness Equipment shall be as per DIN / ASTM / European Standard / BIS, etc (10 marks) Third Party Certification by reputed Agency	For Quality, we can provide component level certification based on ASTM testing methods. it is difficult to obtain test certificates	Already replied at Sr. no. 1 & 2 above.

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	such as IPEMA, TUV, CPSC, QCI etc. for independent testing and certification (10 marks)	from government or government designated/authorized lab/s. it is imperative to have test certificates however certificates provided by OEM's or other laboratories like NABL approved labs should also be accepted.	
12	As per clause 2.5.1 (b) Material and reliable resistance mechanics (5 marks)	It's given that marks are on material and reliable resistance mechanism but how we are going to justify that is has reliable resistance mechanism.	No change is allowed
13	As per clause 2.5.1 (b) Design, aesthetics, Vandalism proof Design and weather resistance (10 marks)	Same in design it's given that it should be vandalism proof design. But how we are going to approve that the design is vandalism proof.	No change is allowed
14	As per clause 2.5.1 (b) Instructional signage and features in QR codes that user can scan with a smart phone to watch instructional information's (10 marks)	In other part it is asked that instruction signage and QR code is provided, these equipment's are simple to use and nothing technical instruction board will do the needful QR code will be not so useful.	No change is allowed
15	As per clause 2.5.1 (c) Weekly (10 marks) / Monthly (8 marks) / Quarterly (6 marks)	As asked equipment's should be vandalism free design weekly maintenance will not be required it should be monthly or on complain basis.	No change is allowed
16	As per clause 2.5.1 (c) Complaint Redress System including replacement of parts in a day (8 marks) / two day(6 marks) / three day	For complain redress at least 3 days' time should be given, daily progress can be asked.	No change is allowed.

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	(4 marks)				
17	As per clause 2.5.1 (c) Exclusive Manpower deployed to the project (Minimum Two) (7 marks)	Exclusive manpower deployment for the project will increase the cost of project. As company does these installation and service on regular basis. So it should be done in the same way.	No change is allowed.		
18	<p>As per clause 2.5.1 (d) Experience of executing similar works of outdoor fitness equipment in last three years (25 Marks):-</p> <table border="1" data-bbox="280 671 981 1380"> <tr> <td data-bbox="280 671 622 1380"> Number of similar fitness / Gym Equipments or Outdoor playing Equipments, installed in India. > 300 equipments (15 marks) < 100 equipments (5 marks) For 100 equipments to 300 equipment the linear interpolation will be worked out Average consolidated turn </td> <td data-bbox="629 671 981 1380">15</td> </tr> </table>	Number of similar fitness / Gym Equipments or Outdoor playing Equipments, installed in India. > 300 equipments (15 marks) < 100 equipments (5 marks) For 100 equipments to 300 equipment the linear interpolation will be worked out Average consolidated turn	15	Companies with experience of playground equipment manufacturing should also be allowed. And order of the playground should also be considered. As its similar nature of work and other departments in all over India are also considering it.	No change is allowed. However, in case of experience in private organization, bidder shall have to submit Tax Deduction at Source for the said work.
Number of similar fitness / Gym Equipments or Outdoor playing Equipments, installed in India. > 300 equipments (15 marks) < 100 equipments (5 marks) For 100 equipments to 300 equipment the linear interpolation will be worked out Average consolidated turn	15				

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	over ≥ 5 Crore (10 marks) ≥ 2 Crore to < 5 Crore (4 marks)		
19	Annexure 4	Certain documents like CA certificate, Bank Solvency certificate, asked, are required to be in specified format, as prescribed by NDMC, we request NDMC to accept other formats as well conveying the complete and true meaning of the said purpose for the same.	The format may be different but the required data/detail should be furnished as required in the RFP.
20	Clause 2.2.3	As Open air Gym Concept is a specialized work and require expertise in design and manufacturing. Consortium should not be allowed.	No change is allowed.
21	2.5 Evaluation of Technical bid	The evaluation criteria should be more elaborate encompassing the financial, operational, manpower strength, Experience, Quality, Safety, Environment and others. (suggested Annexure A is attached)	No change is allowed.
22	As per Clause 2.1.6 The cost of AMC for comprehensive maintenance for 2nd, 3rd, 4th & 5th year shall be quoted in the prescribed performa given in Annexure – 6 of RFP, year wise for 2nd, 3rd, 4th & 5th year. The outdoor fitness equipments shall not be	As 5 years AMC will increase the cost of project it should be reduced to 2 years and after that if NDMC feels it's required they can ask the company to provide additional AMC.	No change is allowed.

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	idle due to non replacement of any of the parts at any period during the AMC period.		
Radhey Mohan International (Reference letter no. RMI/2015-16/NDMC/Outdoor Gym dated 08.03.2016).			
23	<p>As per clause 2.5.1 (c) Complaint Redress System including replacement of parts in a day (8 marks) / two day(6 marks) / three day (4 marks).</p> <p>2.9.7 COMPREHENSIVE REPAIR AND PENALTY CLAUSE</p> <p>The Fitness Equipment Provider/ Contractor shall bear the cost of day-to-day repairs and maintenance including cost of all the parts as defined herein. All repairs shall be the responsibility of Bidder. The contractor will keep sufficient stock of the spares required frequently to attend the complaint within reasonable time.</p> <ol style="list-style-type: none"> 1. Small complaints to be attended within 24 hours. 2. Major complaints to be attended within 7 days. 	<p>We suggest you please allow minor complaint within 24 hrs and major complaint within seven days from the date of complaint registered. As per Point no. 2.9.7 Comprehensive Repair and Penalty clause pint no a small complaints to be attended within 24 hours and Point no b, Major complaints to be attended within 7 days.</p>	<p>Already replied at Sr. no. 16 above.</p>
24	<p>As per new RFP swing is added in the equipment</p> <p>(Page 41)</p>	<p>Swing (Double) Please confirm the specification.</p>	<p>Already replied at Sr. no. 5 above.</p>

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Other queries raised during Pre-bid meeting.

25	Schedule 'B' Page-30	User weight should be 100 kg or more in place of 120 kg because DIN certification is for 100 kg user weight for some outdoor fitness equipments.	The suggestion is accepted. The following amendment is made as under:- The fitness equipment should be designed for minimum 100 kg or more.
26	(Schedule 'B' Page-30 (Safety and Quality Standard). The Outdoor Fitness Equipments should be confirming to the required standard for safety and quality as per DIN / ASTM / CPSC / ES / BIS etc.		It is modified in accordance with the Sr. no. 2 above as under:- Third party Certification by reputed Agency such as IPEMA, TUV, CPSC, QCI for independent testing and certification.

W.P.
18/03/16

(Er. W.Parashar)
EE (CP)